# Building the case of your SAP transformation

# 15. marts - Online, Online

09:00 - 09:05	<b>Welcome</b> Lars Jacobsen, Chefredaktør og moderator, Computerworld
09:05 - 09:25	Market Research Peter Hecht, Marketingdirektør & Sustainability Lead, Nordeuropa, T-Systems
09:25 - 09:30	Q&A
09:30 - 09:45	Building the case of your SAP transformation Lars Bjørn Falkenberg, VP Sales & Advisory, T-Systems Northern Europe
09:45 - 09:50	Q&A
09:50 - 10:05	How to choose your deployment model Setnam Sandhu, SAP Expert Sales Lead T-Systems, Northern Europe, T-Systems
10:05 - 10:10	Q&A
10:10 - 10:25	How to succeed with your transformation strategy Martyn Jones, Head of SAP Solution Architecture & Consultancy, Northern Europe, T- Systems
10:25 - 10:30	Q&A
10:30 - 10:35	Thank you for today

#### 09:00 - 09:05: Welcome



**Lars Jacobsen** Chefredaktør og moderator Computerworld

09:05 - 09:25: Market Research



**Peter Hecht**Marketingdirektør & Sustainability Lead, Nordeuropa
T-Systems / Partner

Get a sneak peak into a brand-new research conducted by IDC across the Nordic market on the SAP transformation agenda. The research will reveal how far Nordic enterprises are in their journeys, how decisions makers perceive challenges and opportunities of transforming their SAP landscapes, and their preferred infrastructure choice. Join and get the insights.

09:25 - 09:30: Q&A

### 09:30 - 09:45: Building the case of your SAP transformation



Lars Bjørn Falkenberg VP Sales & Advisory T-Systems Northern Europe / Partner

What drives the need for transforming your SAP landscape and what choices do you need to take? Get insights to the implications of the options you have and what it takes to reap the benefits of transforming your SAP landscape.

09:45 - 09:50: Q&A

## 09:50 - 10:05: How to choose your deployment model



**Setnam Sandhu**SAP Expert Sales Lead T-Systems, Northern Europe T-Systems / Partner

There are multiple SAP trends on how to run your deployment model. But how do you decide, which model fits your business needs? In this session we provide an overview of the deployment model options there are in the market and highlight the benefits and limitations of each model — enabling you to make a better decision.

10:05 - 10:10: Q&A

#### 10:10 - 10:25: How to succeed with your transformation strategy



Martyn Jones
Head of SAP Solution Architecture & Consultancy, Northern Europe
T-Systems / Partner

There are multiple steps in a transformation journey. To succeed, you need to consider and plan for all steps. In this session, we will provide you with concrete recommendations on what to consider and plan for; how to analyze your current landscape, how to evaluate your infrastructure platform and how to structure your applications. To illustrate how to succeed with your transformation strategy we will provide an inspirational use-case

10:25 - 10:30: Q&A

10:30 - 10:35: Thank you for today