# Digital Businesssolutions 2019 



The digital transformation has the potential to change the corporate business models - and to change the connection to both end-users and suppliers.

For an increasing number of companies, the emphasis is therefore increasingly on the customer experience itself and the value creation for the user. This is where the competition is, while the operation itself is becoming more and more automated and smoothed with intelligent systems, bots and optimized processes.

It requires investment though in the latest IT systems that can provide benefits such as automation, cloud and advanced data collection to achieve these benefits.

The good news is that used correctly, the systems can release ressources, which can be used for what it is really about: Customers.

At this all-day conference, you can be one of the experts and provide insight and knowledge about where companies can leverage if they want to have the best digital business solutions which can create the most value and increase the bottom line.

Read more at www.digital-forretning.dk


## THE 6 TOPICS:

| CRM |
| :--- |
| - Integration of social media and |
| support for mobile platforms. |
| -Cloud solutions for advanced |
| analysis tools. |
| - Brand new features for |
| customer service and customer |
| management, which are more |
| important than ever. |
| -How to proceed? |

## The automated organisation

- Ensuring efficient trade with customers and suppliers. Focus on integration and digitization.
- Which benefits can be gained through "touchless operations where only the exceptions are handled manually?"
-How to proceed?
-What role do technologies like RPA and AI play in the digital business of the future?


## ESDH/ECM \& compliance

How does ESDH / ECM provide overview and high data quality? -Organizational implementation challenges and gains?
How to incorporate ESDH/ECM in the entire organization?

- How to get started?

Customer service/support \& design thinking

- How far can we go with intelligent digitization of customer service / support?
-Can we create a better customer experience with digitization and design thinking?
-How does NLO, Al and machine learning play together?



## Topic

| 08.30-09.00 | Registration and breakfast (30 min) |  |  |
| :---: | :---: | :---: | :---: |
| 09.00-09.40 | Opening keynote in plenum |  |  |
| 09.40-10.10 | Partner presentation in plenum |  |  |
| 10.10-10.45 | Break in the exhibition area ( 35 min ) |  |  |
|  | CRM | The automated organisation | Customer service/support, Design thinking |
| $10.45-11.15$ | SuperOffice | TrueCommerce | Partner presentation |
| 11.15-11.45 | Partner presentation | Partner presentation | Partner presentation |
| 11.45-12.15 | Case - SuperOffice | Case* | Case* |
| 12.15-13.15 | Lunch in the exhibition area (60 min) |  |  |
| 13.15-13.45 | ESDH/ECM (compliance) | Repporting, BI og CPM | ERP |
|  | Partner presentation | Partner presentation | Partner presentation |
| 13.45-14.15 | Partner presentation | Partner presentation | Partner presentation |
| 14.15-14.45 | Case* | Case* | Case* |
| 14.45-15.00 | Break in the exhibition area (15 min) |  |  |
| 15.00-15.40 | Closing keynote in plenum |  |  |
| 15.40-15.45 | Thanks for today and possibility for a tour of ARKEN |  |  |

## COMPUTERWORLD

## OVERVIEW OF THE VENUE



Partner stand

## PARTNERSHIP WITH ROI

Invest in a partnership package, and get the chance to talk to a relevant audience of IT professionals.

## THE PARTNER PACKAGE INCLUDES:

- $\mathbf{2 5}$ minutes speech
- List of participants at your presentation
- Participant lists with contact information and email permission
- Exhibition in the network area, 4 m 2 (all catering takes place in this area)
- Brochures and hand-outs to the participant
- Evaluation including which of the participants want further dialog
- 3 partner participants at the conferece (DKK 700 per extra participant)
- Branding of your company on the sign-up site, web and in the invitations

| Presentation in <br> plenum <br> Kr. 80.000 |
| :--- |
| Presentation in <br> track |
| Kr. 50.000 |
| Presentation and <br> case story in track <br> Kr. 65.000${ }^{2}$ |



## THE TARGETGROUP IS:

- IT Manager $\qquad$
- CIO's
- IT Project Managers
- Managing Directors
- CEO's
- IT Architects
- Business Developers
- CDO's
- Digitaliseringschefer
- Sales- and marketing managers
- CFO's

We expect +150 participants

## BE ACTIVE

- Promote your presence on your website
- Make posts on LinkedIn
- Share Computerworlds posts on Linkedln
- Promote your presence in newsletters


## THE PARTICIPANTS WANT TO HEAR:

- Customer cases - you are welcome to invite a customer
- Advantages and benefits of the solution
- Use pictures and short text on slides
- Which challenges/problems can you help solve?
- No sales talk



## CONTACT

## Would you like to know more?

Contact us today for more information and an good offer


Maibritt Møller Bryding Sales Director
E-mail: mmo@cw.dk
Tel.: +45 27284041


Bettina Thomasen Key Account Manager E-mail: bth@cw.dk Tel.: +45 27200303


Niels Steenberg Key Account Manager E-mail: nis@cw.dk Tel.: +45 77300213


Peter Borgquist Key Account Manager E-mail: pbo@cw.dk Tel.: +45 77300353


Jesper Holm Account Manager E-mail: jeh@cw.dk Tel.: +45 77300271

